INDIVIDUALS, CORPORATIONS, BANKS

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Mational Bank of Virginia

A Bank that has the "strength of the pyramids," and is glad to courteously extend to every depositor, whether large or small, the unusual facilities and advantages which it possesses.

Bear in mind the fact that in selecting a bank it is as important that you choose an able institution, as it is that you find an accommodating one.

The National Bank of Virginia has both of these necessary qualities.

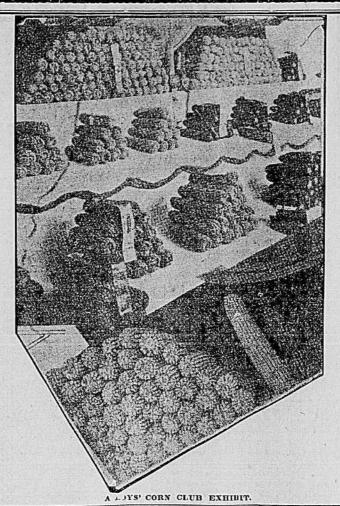
It Has a Capital of \$1,200,000 It Has a Surplus of Over \$600,000

It Pays 3% Compound Interest on Savings Accounts *

J did not know the modus operandi until Demonstrator Snead explained it to me the other day. The idea originated with J. D. Eggleston, the State Superintendent of Public Instruction, and he has gotten all, or nearly all, of the county superintendents in the State enthused over the matter. In Fluvanna, Superintendent Thomas H. Shepherd, and in Goochiand, Superintendent Charles W. Dickenson, Jr., ably assisted by the teachers in their territory, first get the schoolboys interested, worked up the steam, so to speak, and created as much enthusiasm as possible, and, in fact, organized a club here and there.

Harmonlous Partners.

Then Demonstrator Snead is called into service, the farmers' co-operative work and the public schools being "partners" in the business and working harmonlously and joyously together, Snead takes charge of the boys in the field after the school authorities have organized a club and shows them



when the corn is quite sman, that is, from two to three weeks after it has sprung from the ground. The demonstrator then advises frequent and shallow cultivation in order that the moisture may be conserved. Of course, no grass is to be allowed to live a moment anywhere about this corn. At the Fluvanna County Fair to be held at Palmyra in the latter part of September next the corn club boys of the county will have samples of their grain on exhibition, and they will compete among themselves for prizes. Reaching Father Through His Son. Last year the boys in Fluvanna and Goochland did remarkably well. The seasons were unfavorable, in some sections very unfavorable, and yet the boys made from forty to sixty bushels of corn per acre, and that on lands which formerly brought only from twenty to thirty bushels to the acre under the old man's out-of-date system. from two to three weeks after it has

Demonstrator Snead has made a dis-Demonstrator Snead has made a discovery which other demonstrators in the State may have also run upon, and that is it is much easier to reach the father and get him interested in demonstration work after the little son has tackled an acre of corn and succeeded with it under the instructions and methods I have outlined above. It certainly is true as a general proposition, that the short cut to the heart of the parent is by the boy's or the girl's little acre. And then, too, when an old foggy or an old "mossback" sees his thirteen or fif-

when the corn is quite small, that is, teen-year-old boy measuring up forty from which he (the father) has never gathered more than thirty bushels to the acre, the old man is bound to open

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Virginia horses.

The dairy department, that exceedingly important adjunct to all farms, is most fittingly recognized, and to the cash prizes provided has been added two silver cups, one for the winner of home-made products, the other for creamery.

Farm and Horticultural Products.

An inspection of the far-reaching and practically all-embracing classification of the farm products department fails to disclose in any particular lack of careful study of the needs of our farmers. Classes are numerous, and prizes of a most substantial and generous amount are offered for everything grown in the field or garden or orchard. First and foremost appears eight pages devoted to corn—King Corn—the aggregate of the prizes for which will probably be \$3,000. The classification of the corn section received painstaking study, and it is so complete and offers so many inducements to our farmers it seems only reasonable to expect that the corn exhibit will be the greatest ever gathered together East of the corn show at Omaha. One prize of \$350 is offered by the Southern Stock Yards Corporation. Grasses and alfalfa have not been forgotten, for these important crops have secured broad classification, and exhibitors will find the premiums more than commensurate with the effort required to forward the exhibits. One special class is that for a bale of hay. It deserves and should receive marked attention.

Printed at the head of both the farm products and horticultural departments is a paragraph which should appeal to and bring results from every lover of our beloved State it reaches:

"An appeal is made to every Virginian owning an acre of land or a

from every lover of our beloved State it reaches:

"An appeal is made to every Virginian owning an acre of land or a fruit tree to help in making these departments an index of the agricultural and horticultural wealth of our Mother State. Send an exhibit, be it whatever it may—a bunch of beets, an exhibit of corn, a box, basket, plate or barrel of fruit. It is your fair! Help to build it up!"

Other Departments.

The tobacco classes carry the richest prizes ever offered for tobacco, the aggregate of which, nearly \$2,000, ebeing more than the cash amount offered in 1910 by every other fair association on the American continent. The conditions governing sending of exhibits are simple in most of the classes, only one five-pound sample being required, which may be of long or short leaf or lugs.

In the horticultural department

vided for wherein may be entered products of her needle and brush, as well as evidence of her skill in the art of preserving the fruits of the bounting land which it has pleased a

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J. M. CULBRETH Consulting Accountant, Business Systematizer.

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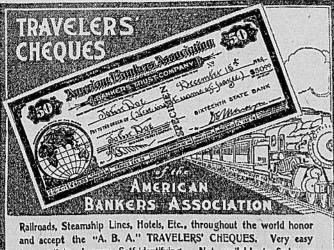
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